Direct Sales from Communication Optical Cable Factory

Overview

This video was associated with the source search result. Verify technical details against current product documentation and project requirements.

Key Takeaways

You can purchase high-quality fiber optic cables directly from manufacturers like ZTO Fiber Cable, Weichuang Optics, and OCC, with factory pricing, customization, and global delivery options.Leading Manufacturers and Factory Direct Sales

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ZTO Fiber Cable operates factories in Hangzhou, Shenzhen, and Ningbo, China, with over 20 years of production and export experience. They produce a wide range of optical cables including armored fiber cables, 288-core OPGW cables, ADSS cables, FTTH drop cables, and duct cables. ZTO offers OEM services, free samples, door-to-door delivery, and technical guidance, with a guaranteed 30-year service life for their cables. They can deliver hot-selling products within 3–7 days depending on cable type and distance, and provide prices up to 10% lower than the market due to favorable local tax policies. They also use premium fiber cores from brands like Corning and Fujikura and support bulk orders with fast turnaround times . Weichuang Optics, based in Jiangsu, China, specializes in high-quality fiber optic cables, connectors, patch cords, and customized solutions. Their products comply with ISO 9001:2015 standards and are widely used in data centers, telecom networks, and high-speed transmission systems. They provide customization, free samples, and fast delivery via nearby Shanghai and Ningbo ports. Weichuang Optics emphasizes low insertion loss, high reliability, and easy installation, making them suitable for both indoor and outdoor applications . OCC (Optical Cable Corporation) offers a broad range of fiber and copper cables for enterprise, industrial, and broadcast applications. They provide high-performance, durable cables with advanced features like triple-thickness coatings, aramid yarn strength members, and SMPTE deployable buffer systems. OCC focuses on turnkey solutions, ensuring fast installation, robust performance, and long-term reliability. Their products are widely used in military, media, and large-scale event networks .

Benefits of Direct Factory Purchase

• Lower Costs: Avoid distributor markups and get competitive factory pricing.

• Customization: Specify fiber count, cable type, jacket material, connectors, and packaging.

• Quality Assurance: ISO-certified production, 100% IEC testing, and premium fiber cores.

• Fast Delivery: Manufacturers can ship bulk orders quickly, often within 7–15 days.

• Technical Support: Guidance for installation, network design, and troubleshooting.

• Global Reach: Manufacturers provide international shipping and logistics support.

How to Proceed

• Contact the factory with your specifications and quantity requirements.

• Request free samples to evaluate quality before committing to bulk orders.

• Confirm pricing and delivery terms, including payment options and lead times.

• Arrange logistics for door-to-door delivery or port shipment.

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• Leverage technical support for installation and network integration. By purchasing directly from these factories, you can secure high-quality optical cables at competitive prices, with the flexibility to meet specific project requirements and ensure reliable long-term performance .

Article Content

Fiber Optic Cable Supplier, Distributor

Stocking distributor of fiber optic installation tools, bulk fiber cables, fiber patch cables, test equipment, cable management, fiber optic

Related Video Reference

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