

Customized pricing for smart power distribution cabinets in Norway



Overview

Define what a customized power distribution cabinet is and describe the distribution box from the manufacturer's perspective.

Key Takeaways

Pricing for smart power distribution cabinets in Norway depends on customization, rated current, number of circuits, monitoring features, and compliance with IEC standards.

Key Factors Affecting Pricing

- **Rated Current and Size:** Cabinets with higher rated currents (e.g., 630A vs 100A) require larger busbars, stronger breakers, and more robust insulation, which increases cost .
- **Number of Outgoing Circuits:** More circuits mean additional breakers, wiring, terminals, and assembly time. A cabinet with 72 monitored circuits will cost significantly more than one with 18 circuits, even if the outer dimensions are identical .
- **Monitoring and Smart Features:** Smart cabinets with branch circuit monitoring, touchscreen interfaces, communication modules, alarm outputs, and redundant power architectures are more expensive than basic distribution boxes .
- **Customization and Compliance:** Customization options include OEM branding, hardware modifications, and full ODM solutions. Compliance with standards such as IEC 61439 and IEC 60945 for environmental and operational requirements is essential and can influence pricing .

- Lifecycle Support and Testing: Vendors often provide design, factory acceptance testing (FAT), commissioning, retrofits, and upgrades. Cabinets with extensive documentation, pre-testing, and lifecycle management support may carry higher costs .

Norwegian Suppliers Offering Customized Solutions

- ComPower AS: Offers fully customized distribution boards according to client specifications, including system voltages and monitoring options .

- Elcor: Provides distribution cabinets for industrial, offshore, marine, and infrastructure applications, with high-capacity switchboards, modular MCCs, redundancy solutions, and energy-efficient motor control panels .

- Hatteland Technology: Specializes in both off-the-shelf and fully customized cabinets, including OEM/ODM branding, hardware modifications, and complete lifecycle support .

Pricing Approach

Smart power distribution cabinets are not fixed-price products. Vendors typically provide quotations based on detailed specifications, including component brands, testing requirements, shipping, and installation scope. For budgeting purposes, prices are often discussed in three reference levels, but final costs require a tailored quote .

Recommendations

- Prepare detailed specifications including rated current, number of circuits, monitoring requirements, and environmental conditions.
- Engage with multiple Norwegian suppliers to compare customization capabilities, certifications, and lifecycle support.
- Ensure compliance with IEC standards to guarantee safety, reliability, and long-term serviceability. By considering these factors, you can obtain a precise, customized quotation for smart power distribution cabinets suitable for your project in Norway.

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Inside our custom distribution boxes, Din rails, terminals, and breakers conform strictly to standardized grid configurations, ensuring

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Based on customers requirements, they can be equipped with metering systems (smart meters) and/or Elecnova: Electrical Power

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This document is for preliminary research. Verify specifications against current standards, product documentation and project requirements.

